



# Virtual learning. Real Success.

Corporate Virtual Learning & Development Initiatives.



## Capabilities Statement

### Who We Are

InSync Training is a WBENC/WOSB and WEConnect certified leader in virtual and hybrid learning solutions. With over 25 years of experience, our mission is to create engaging, accessible, and effective training solutions that meet the needs of modern learners. Driven by our values of quality, inclusivity, and continuous innovation, we deliver accredited content and conduct original research to shape the learning landscape and empower future-ready teams.

### What We Do

InSync Training provides comprehensive managed training services, stand-alone solutions, and targeted professional development through InSync Academy. We specialize in virtual and hybrid environments, managing every phase of the learning process—from strategy and design to facilitation, production, and learner support—to ensure seamless delivery and impactful results.

## Past Performance

Cisco Systems, Inc.	2009 - Present
SAP	2008 - Present
Citigroup	2013 - Present
FDIC	2020 - Present
Dropbox	2017 - Present

## Corporate Data

Federal Prime Contractor

Headquarters	Portsmouth, NH
3-Year Average Revenue	\$8.55M USD
Size	102 Personnel
Structure	Matrix of Employees and Independent Sub-Contractors under Long-Term MSA
NAICS	611430 Professional & Mgt Development Training (Primary) 611710 Educational Support Services 541612 Human Resources Consulting Services 541611 Admin Mgt & General Mgt Consulting Services
CAGE	4AFU4
UEI	H9ZPQKHFEFH7
DUNS	140739074
WBENC	1701838
Diversity Registrations	WOSB (SBA) WBE (WBENC) WEConnect International
Form	Limited Liability Company (U.S. - New Hampshire)

## Differentiators

### PROVEN REMOTE TEAM EXPERTISE

With over 25 years as a fully virtual organization, InSync Training has firsthand experience in creating and managing effective remote teams, allowing us to design training that resonates with today's hybrid and virtual workforces.

### SPECIALIZED FOCUS ON VIRTUAL & HYBRID LEARNING

Unlike many L&D providers, we focus exclusively on virtual and hybrid environments, addressing the specific challenges of digital learning spaces.

### FLEXIBLE AND SCALABLE SOLUTIONS

Our solutions are designed to scale globally, accommodating any workforce size while maintaining high-quality standards.

### ORIGINAL RESEARCH & ACCREDITED CONTENT

Our approach is informed by continuous research and our IACET-accredited programs, meeting rigorous standards for continuing education.

### FACILITATION & INSTRUCTIONAL DESIGN EXPERTISE

InSync Training brings specialized expertise in designing and facilitating critical topics for today's workforce, including Emerging Leadership, Ongoing Leadership Development, Hybrid and Virtual Team Dynamics, New Hire Onboarding, Diversity, Equity, and Inclusion (DE&I), Learning and Development Professional Growth, Design Thinking, Change Management, and more. Our facilitation team can deliver InSync's proven programs or seamlessly integrate into your organization's existing initiatives, supplementing your team to enhance learning impact and achieve strategic goals.



Sales: +1-860-598-0888  
RFP/Procurement: +1-860-303-2617



[www.insynctraining.com](http://www.insynctraining.com)



Sales: [sales@insynctraining.com](mailto:sales@insynctraining.com)  
RFP/Procurement: [contracts@insynctraining.com](mailto:contracts@insynctraining.com)